
DATE:	01 May 2026	CONFIDENTIALITY:	Confidential
PROJECT:	Shropshire Council Cross Pavement Charging (XPS)	AUTHOR:	John Bradburn
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The text provided below is intended to be used by Shropshire Council to inform development of an early market engagement notice related to procurement of a cross-pavement charging solution (XPS).

General notice

The purpose of this notice is to inform potential suppliers of Shropshire Council's intention to procure one or more suppliers to deliver, install, own and maintain embedded cross-pavement channel solutions within Shropshire. The cross-pavement channel solutions would allow residents without off-street parking to safely charge their vehicle while parked on-street.

This is a pre-market engagement exercise to aid the Council in gathering information. It is not an invitation to tender, or request for formal expressions of interest. A procurement exercise is expected at a future point in 2026.

Background

The Department for Transport has made funding available to local authorities to install cross-pavement channels, through the EV Pavement Channels Grant. Shropshire Council has a grant allocation, which can be used to help subsidise trial channel hardware and installation costs. Further details will be provided at procurement stage.

Approval was given to take forward a programme to deliver embedded cross-pavement channel solutions at a meeting of the Shropshire Cabinet on 11 March 2026.

The Council intends on appointing a suppliers to provide, install and maintain cross-pavement channels.

Interested suppliers should also be aware that the Council is also developing a programme of charge point delivery utilising funding from the Local Electric Vehicle Infrastructure (LEVI) fund. Procurement for this has not yet commenced.

Our anticipated requirements

The Council's anticipated requirements are outlined here:

- Installed cross-pavement channel solutions will be owned by the supplier, rather than the Council or residents themselves.
- Cross-pavement channel solutions will be supplied, installed and maintained by the supplier, rather than by the Council.
- As far as reasonably possible, the Council is seeking a fully managed (turnkey) solution from resident application to installation and maintenance.
- The cross-pavement channel solution must be embedded within the pavement, fully concealing the cable below the surface of the pavement. A level surface providing no trip hazard must be maintained.

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- The cross-pavement channel solution provider must request all necessary permits and permissions on behalf of residents prior to undertaking any works.
- The cross-pavement channel solution must be easy to use by the benefitting resident, and include measures to reduce the risk of tampering or misuse.
- The cross-pavement channel solution must require minimal maintenance by the benefitting resident.
- The supplier must agree to work collaboratively with the Council, including participating in monitoring and evaluation activities, and supporting promotional and publicity activities.
- A suitable warranty must be provided to the Council.

Early market engagement

Interested suppliers who wish to participate in this early market engagement exercise should:

1. Email ev-shropshire@shropshire.gov.uk by **Thursday 7th May at 17:00** Please start your subject header with 'XPS PME' followed by the name of your company. Within the email please include a copy of your standard contract terms and a copy of your installation manual. On receipt of your email we will issue you the Council's draft technical specification. This focuses on the XPS product, installation and maintenance. The final specification will cover other activities including operations.
2. Respond to the MS Forms survey linked here by **Friday the 22nd of May at 17:00**
<https://forms.office.com/e/B9GpwXxSBV>

The Council intends on hosting an early market engagement event in May 2026, allowing suppliers to demonstrate their solutions to Council officers whilst also responding to a series of questions that will be made available in advance. If you are interested in participating in this please indicate this in your response to the MS Forms link above.

Responses to the pre-market engagement form and follow up direct engagement will be used to help inform our specification and preferred procurement approach. If we need to seek any additional clarification or detail around a response, then we will contact the responder directly.

Suppliers will not be prejudiced in any future procurement processes by either responding or not responding to this pre-market engagement exercise.